

Contessa



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Contessa 100



Contessa 200



Contessa 300



Contessa 100 w/ CC4
It Turns...It Rolls...and LOCKS for Safety



Contessa 200 w/ CC4
It Turns...It Rolls...and LOCKS for Safety



Contessa 300 w/ CC4
It Turns...It Rolls...and LOCKS for Safety

Contessa-Application-Matrix-09/20



SENIOR LIVING / LONG TERM CARE

www.comfortek.com/better
1.888.678.2060

Contessa



Contessa 100



Contessa 100
w/ Chair Caddy #B



Contessa 200



Contessa 200
w/ Chair Caddy #B



Contessa 300



Contessa 300
w/ Chair Caddy #B

STOCK	LIST	2021 (Net)
Contessa 100 (No Wood Grain)	\$534	\$165
Contessa 100 (Wood Grain)	\$630	\$195
Contessa 200 (Wood Grain)	\$664	\$205
Contessa 300 (Wood Grain)	\$644	\$199
• Chair Caddy #B	\$678	Add \$210

* CAL 133 - Add \$25 / Net

Frame: Dark Walnut

Vinyl: Root Beer

Foam: Cold Cured Foam

CAL 117

FOB Victoria, VA | US \$; Plus Taxes | Rates Subject to Change

• Fully Assembled

CUSTOM (Wood Grain)	LIST	2021 (Net)
Contessa 100 (Wood Grain)	\$795	\$246
Contessa 200 (Wood Grain)	\$829	\$256
Contessa 300 (Wood Grain)	\$809	\$250
• Chair Caddy #B	\$678	Add \$210

* CAL 133 - Add \$25 / Net

Frame (Wood Grain): Dark Walnut / Dark Mahogany / Maple

Foam: Cold Cured Foam

Fabrics / Vinyls: www.ctsfabrics.com/titan

CAL 117

FOB Victoria, VA | US \$; Plus Taxes

NO Repeats | Rates Subject to Change

• Fully Assembled

WHY TODAY'S CHAIRS **FAIL** TO MEET THE CHALLENGES OF AN AGING POPULATION



The journey of aging robs many seniors from living healthy, independent lives. Challenges associated with aging, ongoing health issues, injuries, or surgeries reduce mobility and prevent many from doing even the simple things in life, such as scooting up to a table to enjoy a meal with family or friends.

Simply stated...

Today's dining chairs fail seniors...because they are not designed to MOVE!

As a result caregivers risk personal injury when providing mealtime assistance.

Therefore...

Dining chairs designed for seniors and caregivers should include features that enable chairs to **SWIVEL...TURN...ROLL...and BRAKE for safety!**

These features eliminate the need for care staff to **push / pull / shove / twist** when offering mealtime assistance.

Consider the following...

1. **Reduced mobility is a growing problem.** As many as 40% of seniors over the age of 65 years live with significant mobility limitations.
2. **People are living longer.** Today, seniors are living well into their 80's or early 90's. Many will live 20% of their life or more dealing with challenges related to limited mobility.
3. **Traditional chairs are not designed to move.** Traditional, four-legged dining chairs rely on friction between the legs of the chair and the floor to remain upright and immobile. Thus, any force applied to move a chair (push/pull/shove/twist) with a seated person damages a chair's structural integrity.
4. **Cushioned flooring further increases resistance when attempting to move a seated person.** While cushioned flooring is credited with minimizing serious injury should a fall occur, indentations formed under each chair leg make it almost impossible for a caregiver to move a chair with someone sitting in it.

5. **In many care communities, the person providing assistance is also a senior.** Increasingly, many early retirees are returning to work as caregivers. As seniors themselves, they too are at risk of incurring injury do to diminished physical strength and muscle coordination.
6. **Safety guidelines indicate a person can safely lift no more than 35 lbs.** Any attempt to move a seated person of any size is unsafe and increases the risk of injuring oneself.

Benefits...

Care communities that provide a stress free environment for residents and staff by using these chairs will benefit as follows:



***Turn...Roll...
and Brake for safety***

CEO:

Reduced staff costs related to:

- overtime
- absenteeism
- insurance premium cost
- poor retention

Reduced operating costs as both dining furniture and floors will last 5 - 10 years longer.

When these chairs are showcased in the dining room, they can lead to increased sales / resident occupancy.

Staff:

Experience fewer work-related injuries as the physical demands of the job are reduced.

Staff appreciate management's proactive commitment when addressing work-related concerns.

Residents:

Experience an increased sense of self-worth as they are treated with dignity and respect.

To Learn More...

For seniors living with reduced mobility, these features enable a care provider to offer assistance without risk of injury to themselves.



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